NATURALLY.
COMPETITIVE.

Opportunity. Workforce. Access.

ALLEN COUNTY, KANSAS



ACED | ALLEN COUNTY ECONOMIC DEVELOPMENT

ACED GUIDE | 2026



WHERE INDUSTRIAL LEGACY MEETS BOLD REINVESTMENT

HOME TO AN ESTABLISHED MANUFACTURING BASE
3X MORE CONCENTRATED
THAN THE NATIONAL AVERAGE

97,439	12,500	64%	#1
POPULATION WITHIN 60-MINUTE RADIUS	ALLEN COUNTY POPULATION	LABOR FORCE PARTICIPATION	EMPLOYMENT SECTOR: MANUFACTURING

WORLD-CLASS EMPLOYERS. GLOBAL IMPACT.

Headquartered in Allen County

B&W TRAILER HITCHES · PRECISION · THE MONARCH CEMENT COMPANY · Russell Stover · Peerless · TRAMEC SLOAN · Columbia METAL PRODUCTS · Gates

RECENT WINS



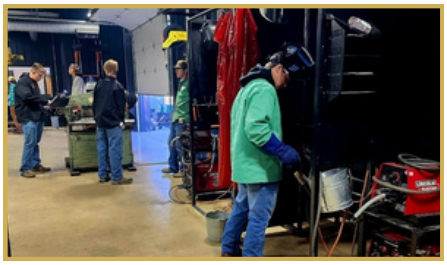
RUSSELL STOVER EXPANSION

Planned 25M investment and approximately 100 new jobs, reinforcing Iola's role in long-term food manufacturing growth.



B&W TRAILER HITCHES EXPANSION

A 650,000+ sq. ft. manufacturing campus with a recent 100,000+ sq. ft. addition and advanced automation, including robotic welding systems.



NCCC CAREER & TECHNOLOGY CENTER

A new high-tech training center in Chanute focused on advanced manufacturing, welding, CDL, and aerostructures training.

AVAILABLE SITES

SITE 01

ALLEN COUNTY REGIONAL AIRPORT INDUSTRIAL PARK

1705 NW Minnesota Road | Iola, KS

100 ACRES AVAILABLE

+200 ADJACENT ACRES AVAILABLE

OWNERSHIP
Allen County - Available
For Lease (Negotiable)

TRANSPORTATION
US-169 under 2 mi (Direct Access)
US-54 1 mi · I-35 ~60 mi
On-site air service

ZONING
Industrial Within
City Limits

UTILITIES
Electric: Evergy
Gas: Kansas Gas
Water: Allen County RWD
#8 Sewer: City of Iola
Fiber: New Wave
Broadband

BEST-FIT USES
Manufacturing
Logistics & Distribution
Aviation / MRO



SCAN FOR THE FULL LISTING
Maps, full specs & available documents on LocationOne.

SITE 02

CITY OF IOLA WEST INDUSTRIAL PARK

959 West Miller Road | Iola, KS

70 ACRES AVAILABLE

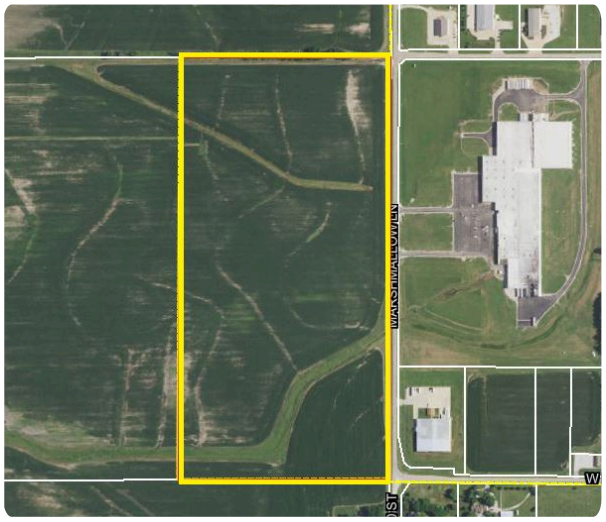
OWNERSHIP
City of Iola - For Sale

TRANSPORTATION
US-54 0.5 mi
US-169 6 mi
I-35 ~60 mi
Allen County Regional
Airport 6 mi

ZONING
Planned Business Park
Manufacturing
Industrial
Commercial

UTILITIES
Electric, Gas, Water &
Sewer: City of Iola
Fiber Available

BEST-FIT USES
Manufacturing
Data Center
Commercial / Business Park



SCAN FOR THE FULL LISTING
Maps, full specs & available documents on LocationOne.

ACCESS AND TRANSPORTATION





CENTRALLY CONNECTED

Strategically located at the intersection of **US-54 and US-169** with access to four major regional markets.



MARKET ACCESS

Kansas City	1 HR 50 MIN
Wichita	2 HR
Tulsa	2 HR
Joplin	1 HR 30 MIN

Allen County Regional Airport

5,500 FT
RUNWAY

17,000
FLIGHTS ANNUALLY

3 MILES
SOUTHEAST OF IOLA

EXECUTIVE ACCESS
FOR LOCAL INDUSTRY



EDUCATION AND TALENT PIPELINE

Building a strong pipeline of skilled, educated, and workplace-ready individuals through local education partners and career-focused training programs.



2,300+
K-12 STUDENTS

35+
CTE PROGRAMS

3500+
COLLEGE STUDENTS

STRONG PARTNERS. REAL OPPORTUNITIES.

Our education and training partners provide students and workers with the skills, credentials, and support needed to succeed in today's industries.

Allen Community College

RRTC Regional Rural Technical Center

Neosho County Community College

Kansas Workforce One

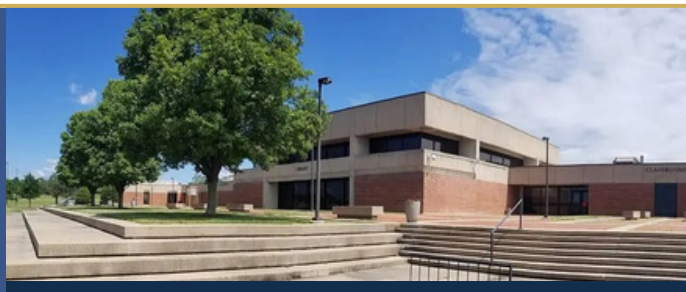
A CLEAR PIPELINE TO THE WORKFORCE.

EDUCATION
Strong K-12, career and technical education, and community colleges

TRAINING
Industry-focused programs and certifications

EXPERIENCE
Internships, apprenticeships, and hands-on learning

EMPLOYMENT
Skilled, reliable workforce ready to meet industry demand



TODAY'S INVESTMENT. TOMORROW'S WORKFORCE.

Allen County is committed to growing the talent businesses need. Now and in the future.

QUALITY OF LIFE



Small town values combined with modern amenities, affordable living, and exceptional outdoor recreation create the ideal environment to attract, retain, and empower your workforce.

$45,881
AVERAGE ANNUAL WAGE

$112,200
AVERAGE HOME VALUE

60+
MILES OF TRAILS AND ROUTES

29TH
KANSAS STATE PARK

Robert Wood Johnson Foundation

CULTURE OF HEALTH
Prize Winner

This national honor recognizes communities that work across sectors to improve health, opportunity, and well-being for all residents. It reflects our commitment to collaboration, equity, and creating conditions where people and businesses can thrive.




JOHN BROWN'S CAVE


HISTORIC BANDSTAND IOLA SQUARE


HONEYBEE BRUNCHERIE HUMBOLDT


BOWLUS FINE ARTS CENTER


WATER WARS FESTIVAL


BASECAMP HUMBOLDT

LOCAL INCENTIVES

Designed to reduce upfront costs, improve cash flow, and strengthen the long-term success of your investment.

NEIGHBORHOOD REVITALIZATION PROGRAM (NRR) – ALLEN COUNTY

Property tax rebates of up to 95% on the increased assessed value for up to 10 years are available with incentive levels varying by location.

FLEXIBLE LAND LEASE & PURCHASE PERFORMANCE-BASED INCENTIVES

Incentives are customized based on capital investment, job creation, and average wage commitments.

RURAL OPPORTUNITY ZONE (ROZ)

Provides up to five years of state income tax waivers and student loan repayment assistance to eligible employees relocating to Allen County.

NEW MARKET TAX CREDIT

Projects located in eligible census tracts may qualify for New Markets Tax Credit financing, providing access to additional private investment that can help reduce project costs and bridge financing gaps for expansion, redevelopment, or new construction.

IOLA CITY UTILITY INCENTIVES

Electric, water, wastewater, and natural gas incentives are available and customized based on project impact and community benefit.
Some examples could include: fully paid on-site infrastructure and utility extensions. Also, we waive utility connection fees.

FAST-TRACK PERMITTING PROGRAM

High-impact projects move to the front of the line. Investments that deliver significant capital, create quality jobs, and offer competitive wages receive expedited review, coordinated permitting support, and accelerated timelines.

Opportunity Zones

Eligible projects located within federally designated Opportunity Zones may qualify for federal capital gains tax incentives, encouraging long-term private investment in business expansion, new development, and redevelopment projects.



READY TO START THE CONVERSATION?

Every successful project begins with a conversation. From the earliest stages of site selection through expansion and long-term success, Allen County Economic Development serves as your single point of contact. We coordinate the people, information, and resources needed to help move your project forward with confidence.

SITE SELECTION ASSISTANCE
Confidential project support from start to finish.

COMMUNITY & WORKPLACE DATA
Customized demographic, labor, and market information.

PARTNER COORDINATION
Connections to utilities, site agencies, education, and local partners.

BUILDINGS & INDUSTRIAL SITES
Property searches and show-ready opportunities.

BUSINESS EXPANSION
Support for existing industries planning their next investment.

RESPONSIVE SERVICE
Fast answers and local decision-making when timing matters.



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ACED
ALLEN COUNTY
ECONOMIC DEVELOPMENT

WORKING TOGETHER TO SUPPORT BUSINESS INVESTMENT AND LONG-TERM GROWTH.

Allen County Kansas

HUMBOLDT KANSAS

City of LOLA

Data Sources: U.S. Census Bureau American Community Survey and QuickFacts; U.S. Bureau of Labor Statistics Quarterly Census of Employment and Wages; Kansas Department of Labor; Data USA; Kansas Department of Wildlife and Parks; Robert Wood Johnson Foundation; TrailLink; LocationOne; Allen County Regional Airport